

Cartersville School System

Analysis of Bids
VOIP System
Bid # 940-415-182

<u>Vendor/System</u>	<u>Proposal Amount</u>	<u>Comments</u>
Geo Com Inc/ Stichtel Communications Canton, GA	52,957.00 – Equipment 5,277.00 – Monthly RC	Hosted Solution w/ Monthly Fees
Jive Communications, Inc Orem, UT	68,906.40 – Contract 1 year 49,766.40 – Additional Contract Years	Hosted Solution w/ Yearly Fees
Cirrus Networks, Inc Winder, GA	92,667.73	VMWare Solution
Cirrus Networks, Inc Winder, GA	118,696.03 + 7,050.00 = 125,746.03	Low Bid as Specified Plus Optional Additions of extended warranty and fax adapters
MXN Corporation Tempe, AZ	146,550.50	
A3 Communications Irmo, SC	156,897.34	
Vertical Communications Rosewell, GA	166,363.19	
Morse Communications Melbourne, FL	187,644.00	
IPC Atlanta, GA	209,661.00	
Marcus Networking, Inc Tempe, AZ	340,616.18	

Recommend low bid as specified Cirrus Networks, Inc.