

## Jackie Smith

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**From:** Robert Steelnack  
**Sent:** Thursday, July 13, 2017 6:23 PM  
**To:** Richard Dyke  
**Cc:** Michael Elzey; Marc Feuerbach; Jackie Smith  
**Subject:** Bid Specs

Richard,

We've reviewed the bid specs again, and have found that Taylor Music is the lowest considering substitutions. Taylor subbed one item, a similar model for the high school tuba, and that was their only substitution. Nick Rail substituted all tubas (3), French horns (4) for an entirely different brand along with some other items.

Therefore, I recommend Taylor music for this bid.

So sorry to have missed this the first time, and I hope it's not causing too much trouble for you all. August board approval is absolutely fine.

Thank you very much,  
Bob Steelnack

**Band Instruments P #0400-525-212**

Each item for our review and attached behind page 1

<b>New Purchases &amp; Replacements</b>								
Cartersville High School Band			Alamo Music Center	Music & Arts	Sam Ash Music	Nick Rail Music	Taylor Music	
Type	Quantity	Total Cost	San Antonio, TX	Frederick, MD	Tampa, FL	Santa Barbara, CA	Aberdeen, SD	
Type	Quantity	Total Cost		Total Cost	Total Cost	Total Cost	Total Cost	
French Horn	2	6,780.00		6,620.00	6,672.00	5,390.00	6,622.00	
Tuba	1	10,000.00		8,553.00	-	4,995.00	7,777.00	
Euphonium	1	1,845.00		1,809.00	1,819.00	1,595.00	1,808.00	
Bassoon	1	5,799.00		6,987.00	6,919.00	7,115.00	6,777.00	
<b>Cartersville Middle School Band</b>								
Type	Quantity	Total Cost		Total Cost	Total Cost	Total Cost	Total Cost	
Flute	2	478.00		470.00	491.00	478.00	452.00	
Bb Clarinet	4	1,620.00		1,568.00	1,326.00	1,500.00	1,304.00	
French Horn, Double (Silver)	2	6,448.00		6,288.00	6,330.00	5,390.00	6,278.00	
Tuba-Concert, 3/4 Size	1	2,650.00		2,582.00	2,605.00	1,995.00	2,606.00	
Tuba - Concert (Full Size)	1	4,820.00		4,412.00	4,450.00	3,600.00	4,444.00	
Marching Snare Drum	3	555.00		558.00	894.00	580.50	552.00	
Marching Snare Carrier	3	342.00		360.00	Included with above	362.25	342.00	
Marching Snare Case	3	222.00		234.00	239.00	237.00	222.00	
Marching Tenor Drums (8", 10", 12", 13")	2	740.00		760.00	1,010.00	790.00	736.00	
Marching Tenor Carrier	2	280.00		296.00	1,010.00	297.00	282.00	
Marching Tenor Case	2	280.00		294.00	292.00	295.00	288.00	
Marching Bass Drums (22")	1	315.00		327.00	413.98	340.00	320.00	
Marching Bass Drums (26")	1	350.00		355.00	441.00	369.00	346.00	
Marching Bass Drums (28")	1	385.00		392.00	473.00	408.00	383.00	
Marching Bass Carriers	3	297.00		297.00	Included with above	311.25	294.00	
Marching Bass Case (22")	1	100.00		212.00	105.00	122.75	105.00	
Marching Bass Case (26")	1	110.00		248.00	124.00	128.75	122.00	
Marching Bass Case (28")	1	120.00		249.00	130.00	129.75	123.00	
Chimes	1	6,300.00		5,274.00	5,915.00	5,480.00	5,133.00	
Music Stands	100	400.00		2,896.00	3,900.00	3,200.00	2,949.00	
<b>Total Bid</b>		<b>51,236.00</b>		<b>52,041.00</b>	<b>0.00</b>	<b>45,558.98</b>	<b>45,109.25</b>	<b>50,265.00</b>

\*cost ea is \$40 math not correct

44,548.98

Total Bid on cover page

**Band Instrments P #0400-525-212**

	DF Music Enterprise	Nisewonger Audio	Universal Melody Services	Wenger Corp	Steve Weiss Music
	Chicago, IL	Lawrenceville, GA	Dallas, TX	Owatonna, Mn	Willow Grove, PA
	<u>Total Cost</u>	<u>Total Cost</u>	<u>Total Cost</u>	<u>Total Cost</u>	<u>Total Cost</u>
	4,222.00	-	6,944.00	-	-
	-	-	10,392.00	-	-
	1,340.00	-	1,890.00	-	-
	-	-	7,189.00	-	-
	500.00	-	542.00	-	-
	820.00	-	-	-	-
	2,922.00	-	-	-	-
	1,590.00	-	-	-	-
	4,510.00	-	-	-	-
	-	-	-	-	546.00
	-	-	-	-	336.00
	-	-	-	-	213.00
	-	-	-	-	732.00
	-	-	-	-	284.00
	-	-	-	-	274.00
	-	-	-	-	251.00
	-	-	-	-	282.00
	-	-	-	-	318.00
	-	-	-	-	288.00
	-	-	-	-	99.00
	-	-	-	-	115.00
	-	-	-	-	121.00
	-	-	5,795.00	-	5,062.00
	4,500.00	3,448.00	3,251.00	3,410.00	3,100.00
	<b>20,404.00</b>	<b>3,448.00</b>	<b>36,003.00</b>	<b>3,410.00</b>	<b>12,021.00</b>