

Cartersville Middle

TO: Linda Patterson

FROM: Ken MacKenzie, CMS Principal

RE: Cartersville Middle School Chorus Trip to Pigeon Forge, Tennessee, March 15-17, 2019

Bid Proposals have been received and reviewed for this trip and I would like to make a recommendation to use "The Travel Store" for several reasons, but "The Travel Store" did submit the lowest bid (see below).

Here is the breakdown of all of the bids received:

Company:	Cost per Student: (Staying 4 to a room)	Cost per Adult: (Staying 2 to a room)
The Travel Store	\$410	\$460
Camelot Charters & Tours*	\$445	\$550.25
Kelly Tours	\$499	\$499
Group Travel Network	\$465	\$570

*Mrs. Gunter emailed with Jaytona May at Camelot Tours to clarify her bid amount per person and these are the updated numbers she received on 11/6/18 .

The least expensive bid is from "The Travel Store" out of Woodstock, GA. This is the same company Mrs. Gunter has worked with for 15 years. The Travel Store earned the bid for this exact same trip for the same group in both 2015 and 2017. Their work has proven to be exemplary in planning and implementing exactly what Mrs. Gunter wants for her students when they travel. She would prefer to continue working with this company. She has a strong working relationship with them, and appreciates their ways of handling, planning finances along with any last minute issues that may arise (which typically occurs with trips like these).

Thank you.