

## Terri Jones

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**From:** Ken Paige  
**Sent:** Monday, July 8, 2019 10:47 AM  
**To:** Terri Jones; Shelley Tierce; Darrell Demastus; Tonya Nally  
**Subject:** FW: LIGHTING BID  
**Attachments:** LIGHTING BID.pdf

Recommendation to award **RFP 0440-0611-120** CHS Stage Lighting to Barbizon Lighting Company from Atlanta, Georgia at the total cost of **69,055.09**. Barbizon was the only company to respond to the RFP and submit a proposal.  
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**From:** Tonya Nally <TNally@cartersvilleschools.org>  
**Sent:** Monday, July 08, 2019 10:36 AM  
**To:** Ken Paige <KPaige@cartersvilleschools.org>  
**Subject:** LIGHTING BID

Are you wanting this to got to board tonight? If so have you let Terri know.

Thanks  
Tonya Nally  
Cartersville City Schools  
Accounting Clerk  
770-387-4712  
Fax 770-387-7476

PROPOSAL FORM

Please include this cover sheet as (page 1) of your proposal

Cartersville School System  
P.O. Box 3310  
15 Nelson Street  
Cartersville, Georgia 30120

We have carefully examined and fully understand the Instructions to Bidders and other documents found in the specifications as prepared by you.

We propose to enter into a contract to furnish the materials and deliver services as specified at the price listed below. We also assure you that a company representative will be readily available to assist in reviewing the materials and services.

**Total bid proposal price to Provide and Install Stage Lighting, Dimming and Control System for the Auditorium at Cartersville High School**

\$ 69,055.09

Barbizon Lighting Company

Name of Company

Signature of Company Representative Authorized to Submit this Proposal

Peter Day

Printed Name of Representative

3980 Dekalb Technology Parkway, Suite 770, Atlanta Ga 30340

Business Address/ Street, City, State, Zip Code

404 681 5124

404 681 5315

pday@barbizon.com

Phone Number

Fax Number

Email



Item	Qty	Description
<b>1.0</b>		<p align="center"><b>Racks, Panels, Distro DRd Enclosures and Accessories</b></p> <p>1 100-120V 6 module Rack Enclosure                      1 DRd 0-10V Control Option Kit                      6 Dual 2.4KW Relay Module</p> <p align="center"><b>Unison Paradigm Control and Accessories</b></p> <p>1 Paradigm Architectural Control Processor                      1 Paradigm Station Power Module                      1 Paradigm DRd Termination Kit</p> <p align="center"><b>Unison Paradigm and Heritage Stations</b></p> <p>2 Paradigm 7" Wall-mount Touchscreen -Cream                      Cream 1-gang faceplate assembly to accept the following: 4 - Preset                      X                      2 Select Switch 1 - Off Select Switch                      2 1-gang, 5-button electronics assembly</p> <p align="center"><b>Unison Locking Covers, Remotes and Accessories</b></p> <p>2 Paradigm Flush-mount Touchscreen Backbox</p> <p align="center"><b>Echo Zone Controllers and Power Panels</b></p> <p>1 Echo Relay Panel, 120/208, 3-phase 24 Single Pole Relays, No Door</p> <p>1 Echo Relay Panel, 120V Flush-mount Metal Door                      1 Echo Relay Panel,120/208, 200A MCB, 10K SCCR</p> <p align="center"><b>Wireless DMX Distribution</b></p> <p>4 ColorSource Relay with Wireless Receiver                      1 ColorSource Wireless DMX Transmitter                      (12V power supply and antenna included)                      4 powerCON to Stage pin, UL 1573, 5' for ColorSource Relay                      4 25' DMX for ColorSource Relays                      4 ColorSource Relay pipe mount kit</p>
		<p><b>1.0 Subtotal: \$19,332.31</b> <i>includes freight</i></p>

Item	Qty	Description
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**1.1**

**LED Fixtures**

**ColorSource Spot**

- 18 ColorSource Spot light engine with barrel, XLR, black
- 4 19° EDLT lens tube with lens installed, black (FOH)
- 10 26°EDLT lens tube with lens installed, black (FOH)
- 4 50° S4 LED lens tube with lens installed, black (PIPE ENDS)
- 18 Safety Cable
- 18 stage pin to power connector
- 18 25ft DMX Data Cables.
- 2 DMX 5 Pin Terminator
- 1 LOT - Stagepin Extension Cables/2fers

**ColorSource Par**

- 18 ColorSource PAR, XLR, black (OVERSTAGE)
- 18 C-Clamp
- 18 D40 medium round diffuser in frame, black
- 18 Safety Cable
- 18 stage pin power to powercon
- 18 25ft DMX Data Cables.
- 2 DMX 5 Pin Terminator
- 1 LOT - Stagepin Extension Cables/2fers

**S4wrđ Retrofit**

- 8 Source 4WRD LED Retrofit Kit, Black
  - 8 Two-pin and ground (Stage pin)installed
  - 8 25ft DMX Data Cables.
  - 8 RJ45 to Male XLR adapter
  - 8 RJ45 to Female XLR adapter
- to be installed on existing Source4 Fixture bodies/lens tube (FOH)*

**1.1 Material Subtotal: \$45,856.08**  
*includes freight*

Item	Qty	Description
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**2.0**

**Labor**

- 1 installation of DMX Distro/addressing of fixtures
- 1 Termination of low voltage control wire

- 1 System Start-Up
- 1 Initial System Programming
- 1 Project Management
- 1 Owner Training
  - \*\*\*\*Students and staff to unbox, prepare, test, replace and focus stage lighting fixtures.\*\*\*\*
  - \*\*\*\*Owner representative must be on-site during fixture install to direct focus\*\*\*\*

Electrical work required for project is NOT INCLUDED IN THIS QUOTE:

1. Demo and remove existing NSI Dimmers.
2. Reroute circuits to new relay panel.
3. Power new relay panel from Existing 200A service.
4. Re-route existing conduit wire to new Relay Panel.
5. Pull low voltage to connect new relay panel and existing

\*\*\*Project will re-use existing Power distribution including existing Stage-pin circuit strips, and outlet boxes. Quote does not include unforeseen repair work of power distribution.

**2.0 Labor Subtotal: \$3,866.69**  
*No applicable tax on labor at this time*

PROJECT NOTES:
<ul style="list-style-type: none"> <li>• FOB Manufacturer, ground freight allowed (included)</li> <li>• This quotation does not include installation, except where specifically stated.</li> <li>• Duties, taxes, fees, if applicable are not included in this quote.</li> <li>• Pricing reflects a 3% discount for payment by cash or check within stated terms. If these pricing terms are not met, this discount will be forfeited by the customer.</li> </ul>

Item	Qty	Description
<ul style="list-style-type: none"> <li>Terms are NET30.</li> <li>This quote is based on Barbizon's interpretation of the project.</li> <li>Orders will only be accepted limited to the bill of materials and/or scope of work detailed.</li> <li>This quotation and any accompanying documents are the intellectual property of Barbizon Lighting Company and may not be redistributed without permission.</li> <li>Asbestos remediation, if called for or encountered is not included.</li> <li>No Painting or Patching of walls or ceilings.</li> <li>No bonding, job permits, or fees have been included.</li> <li>Barbizon's standard insurance applies, certificates available upon request.</li> <li>Barbizon's standard Terms and Conditions of sale apply.</li> </ul> <p>The prices quoted herein are valid for thirty (30) days, except all prices are subject to change due to changes in duties, tariffs, border adjustment taxes, and fees whether foreign or domestic at any time following the date of this quote. In addition to the prices quoted herein, your company shall be responsible for and shall pay for all applicable federal, state and local sales, use, property, excise and other taxes, duties, tariffs, or governmental charges imposed on or with respect to any items quoted herein, except taxes levied on Barbizon's net income.</p>		

**Barbizon Warranty Statement**

Barbizon, not being the manufacturer of the goods, or any part, makes no representations or warranty, either express or implied, as to any matter whatsoever, including, without limitation, the design or condition of the goods, its merchantability, durability, suitability or its fitness for any particular purpose, the quality of the material, or workmanship of the goods, or the conformity of the goods to the provisions and specifications of any purchase order relating thereto, and Barbizon hereby disclaims any such representation of warranty (which disclaimer purchaser hereby acknowledges) without limiting the generality of the foregoing. Barbizon shall not be liable or responsible for any defects, either patent or latent (whether or not discoverable by purchaser) in the goods or for any direct or indirect damage to persons or property resulting there from, or from purchaser's loss of use of the goods or for any interruption in purchaser's business caused by purchaser's inability to use the goods for any reason whatsoever. Notwithstanding the foregoing, Barbizon agrees to assist the Purchaser in the event the Goods are deemed to be defective, including repairing or replacing the materials and/or workmanship during the relevant warranty period, providing that, this clause shall in no way be deemed to be an admission or acceptance of liability by Barbizon with respect to the design or condition of the Goods. Further, Barbizon will stand behind the goods and services it provides and to do so in a timely manner.

<b>Equipment</b>	<b>\$65,188.39 (does not include any applicable taxes)</b>
<b>Labor</b>	<b>\$3,866.69 (does not include any applicable taxes)</b>
<b>Total</b>	<b>\$69,055.09 (does not include any applicable taxes)</b>

Thank you for calling on Barbizon for your lighting needs. Should you have any questions about the above quotation, please feel free to contact me.



Signed,

Peter Day - Barbizon Lighting Company - Atlanta Systems Division