

Cartersville School System

Analysis of Bids
 WAN: Dark or Lit Fiber
 Bid # 9408-0114-138

<u>Vendor/System</u>	<u>Proposal Amount</u>	<u>Comments</u>
AT&T Lit Scenario 1 – 10GB Tulsa, OK	MRC \$4212.00 Construction Cost \$0 5 Year Total Cost \$252,720.00	
AT&T Lit Scenario 2 – 100GB Tulsa, OK	MRC \$16,200.00 Construction Cost \$0 5 Year Total Cost \$972,000.00	
Velocity Fiber, LLC Dark Scenario 1, Option 1 Lenexa, KS	MRC \$4,849.53 Construction Cost \$0 5 Year Total Cost \$290,971.80	
Velocity Fiber, LLC Dark Scenario 1, Option 2 Lenexa, KS	MRC \$1,535.74 Construction Cost \$189,636 5 Year Total Cost \$281,780.40	
Velocity Fiber, LLC Lit Scenario 1, Option 1 Lenexa, KS	MRC \$4,852.67 Construction Cost \$0 5 Year Total Cost \$291,160.20	
Velocity Fiber, LLC Lit Scenario 1, Option 2 Lenexa, KS	MRC \$1,538.88 Construction Cost \$189,636 5 Year Total Cost \$281,968.80	
City of Cartersville FiberCom Dark Fiber Cartersville, GA	MRC \$4,064.00 Construction Cost \$0 5 Year Total Cost \$243,840.00	Low Bid
WANRack Lit Fiber Lenexa, KS	MRC \$1,806.00 Construction Cost \$395,429 5 Year Total Cost \$503,789.00	

Recommend low bid as specified City of Cartersville FiberCom

470# 210013629

Bid Evaluation Matrix for Cartersville School System WAN:Dark or Lit Fiber

No	Factors	Total Points Available	AT&T LIT Scenario 1 2	AT&T LIT Scenario 1	Velocity Fiber Dark Scenario 1, Option 2	Velocity Fiber Dark Scenario 1, Option 1	Velocity Fiber Lit Scenario 2, Option 1	Velocity Fiber Lit Scenario 2, Option 2	City of Cartersville Fibercom	WANRack
1	Cost of Eligible Goods & Services	25	24	18	21	23	20	22	25	19
2	Availability/Current Equipment	20	19	16	18	15	17	15	20	15
3	Local Preference	20	19	19	18	17	18	17	20	17
4	Experience	20	20	20	19	19	19	19	20	19
5	Past Performance/References	15	12	12	13	13	13	12	15	14
Total Points		100	94	85	89	87	87	85	100	84

Winning Bidder:
City of Cartersville FiberCom

Disqualified Bidder:

Kristy M. Hovers
Technology Director

Date
3/4/2021