

Cartersville School System

Analysis of Bids
CSS Core Network Upgrade
Bid # 9408-0308-140

| <u>Vendor/System</u> | <u>Proposal Amount</u> | <u>Comments</u> |
|--|------------------------|----------------------|
| Encore Technology Group, LLC Easley, SC | 560,117.60 | |
| International Business Machines Atlanta, GA | 600,000.00 | Not bid as specified |
| Lockstep Technology Group Peachtree Corners, GA | 381,760.59 | Low bid as specified |
| NetPlanner Systems, Inc Peachtree Corners, GA | 602,786.21 | |
| Princeton IT Services, Inc New York, NY | 594,564.08 | |
| SmartWave Technologies, LLC Alpharetta, GA | 222,145.10 | Not bid as specified |

Recommend low bid as specified Lockstep Technology Group.

Bid Evaluation Matrix for Cartersville School System Core Network Upgrade

| No | Factors | Total Points Available | Encore Technology Group | International Business Machines | Lockstep Technology Group | NetPlanner Systems | Princeton IT Services | SmartWave Technologies |
|---------------------|-----------------------------------|------------------------|-------------------------|---------------------------------|---------------------------|--------------------|-----------------------|------------------------|
| 1 | Cost of Eligible Goods & Services | 25 | 24 | 0 | 25 | 22 | 23 | 0 |
| 2 | Availability/Current Equipment | 20 | 19 | 0 | 20 | 19 | 18 | 0 |
| 3 | Local Preference | 20 | 19 | 0 | 20 | 20 | 19 | 0 |
| 4 | Experience | 20 | 20 | 0 | 20 | 20 | 19 | 0 |
| 5 | Past Performance/References | 15 | 15 | 0 | 15 | 15 | 14 | 0 |
| Total Points | | 100 | 97 | 0 | 100 | 96 | 93 | 0 |

Winning Bidder:

Lockstep Technology Group

Disqualified Bidder:

International Business Machines - Not bid as specified

SmartWave Technologies, LLC - Not bid as specified

Kristy M. Hovers


 Technology Director

Date

4/14/2021